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Vendor *focus*

WORKING IN PARTNERSHIP AS ONE BODY IN CHRIST WITH CATHOLIC PARISHES AND SCHOOLS

The Catholic Education Collaborative offers a unique program within the Archdiocese of Cincinnati that leverages the cooperation and buying power of 28 Catholic parishes and 24 Catholic schools in 9 counties.

where we have been...

The Vendor Savings Program is off to a great start. Michael Sticka and Strategic Leadership Associates have been working hard to research, develop, and build upon the Vendor Savings Program since September 2010. Since then, we have added to our list of offerings and have begun to solicit even more and larger discounts for our Partners and their employees!

Currently, our programs consist of two categories: **Commodity Rates** and **Discount Rates**. We consider the **Commodity Rates** to be those that are large and are typically

programs that are under contract, such as natural gas, electricity; copiers, and phone. In addition, we have a dynamic **Discount** program that provides Partners with discounts for various purchases, including; office and school supplies, printing, ink and toner, etc.

Now that we have been able to build the infrastructure and research what programs and negotiations many of our Partners have, we are thrilled to be on track to announce new programs on a monthly basis. Up next...**Janitorial Supplies!**

BY THE NUMBERS: vendor savings program

NUMBER OF...	
PARISHES	28
PK—8 SCHOOLS	20
PK—12 SCHOOLS	1
HIGH SCHOOLS	4
FACULTY	704
EMPLOYEES	1,000
AMOUNT OF...	
SAVINGS	\$143,363.00



vendor watch...

Many of you are receiving calls from utility brokers offering to shop around for the best rates for natural gas and electricity. This is just a reminder that while those rates may sound great, the CEC VSP currently has both programs in place and is set to start renegotiating natural gas prices in March! We have already received a proposal from our current vendor (IGS Energy) and will be sending out an RFP soon. Electricity will follow soon after natural gas. Remember, while brokers may have good deals, our hope is to use the collective buying power of the CEC to broker an even better deal.

SMARTER BUYING: upcoming VSP programs

MARCH 2011

HVAC SUPPLIES/SERVICE

JANITORIAL SUPPLIES

PLAYGROUND MULCH

APRIL 2011

COPIERS

NATURAL GAS

PEST CONTROL

getting the most from our programs

The CEC VSP is growing very quickly these days...don't forget to keep an eye on the website

Did you know that the CEC VSP also offers employees some of our discounts, too? Employees of CEC Partner Parishes and Schools can

receive discounts on:

ink and toner and **natural gas**. We are continuously working to ensure that our Partner employees receive the best deals

It's **budget time** and we understand that. Don't forget that some of our programs will carry over after your fiscal year begins. For instance:

We're going green! Future *Vendor Focus* newsletters will be sent via email.

Waste Management will carry over after July 1, 2011 and doesn't end until December 31, 2011.

The **CEC Advisory Committee** has met and is currently looking for more members. This is your opportunity to direct the future of

our Program and provide important input and feedback during the bidding process. Please consider emailing Michael Sticka if you would like to attend the next meeting.

SMARTER BUYING: current VSP programs

NATURAL GAS

ELECTRICITY

WASTE MANAGEMENT

OFFICE SUPPLIES

SCHOOL SUPPLIES

PRINTING

MAILING SERVICES

INK AND TONER

eRATE

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